

The Great Food and Fuel Debate



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Business innovation in agriculture, food and natural resources

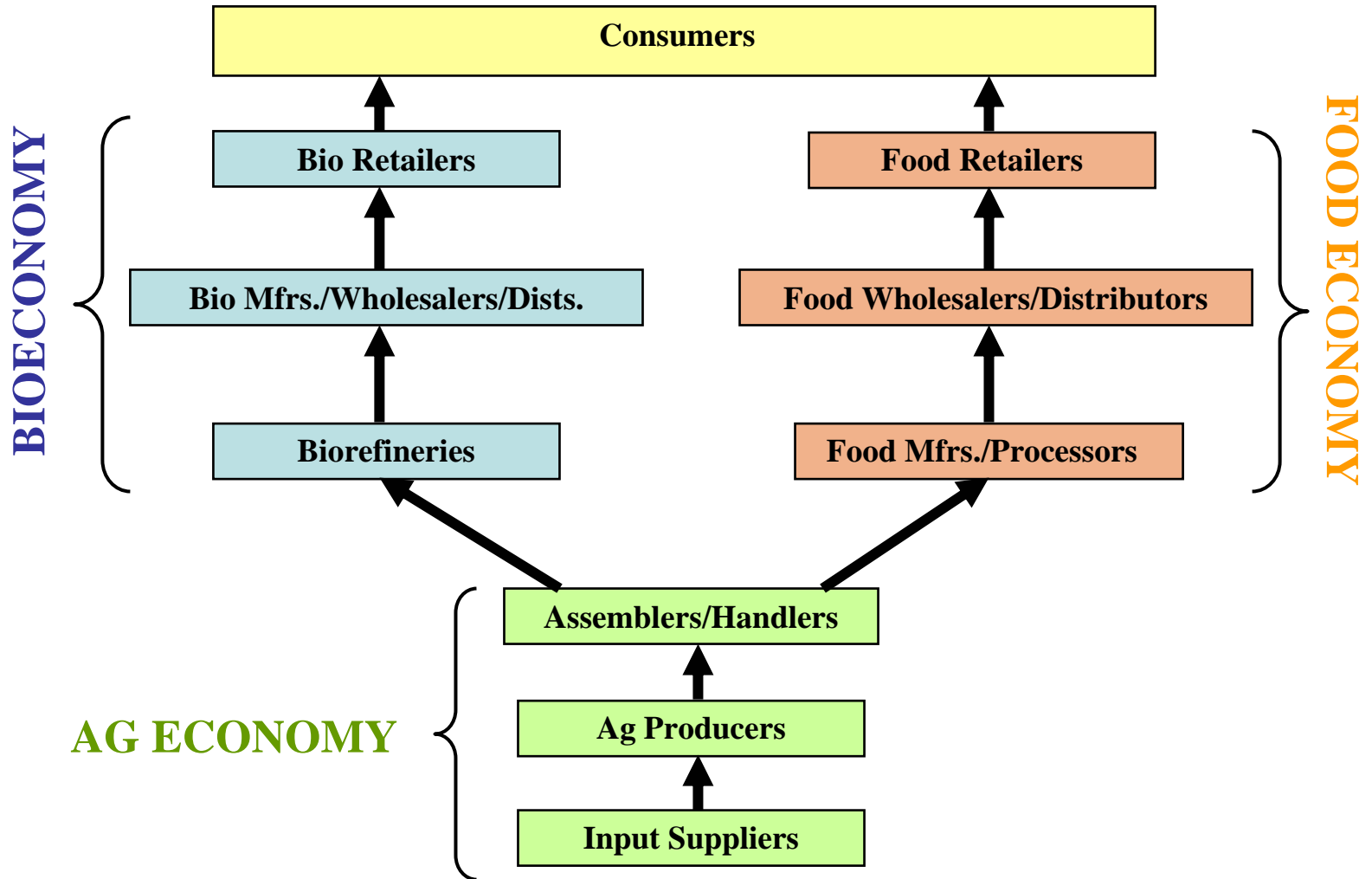
Food and Fuel Right Now

- The short-run is a mess!
 - Barrel of oil: \$150-\$30
 - Corn: \$7-\$3
 - Ethanol: HOT-NOT
 - Global economy: HOT-NOT
 - Perfect storm up, then perfect storm down
 - Once again: point of maximum uncertainty!
- The long-run?

“The Debate”

- A substantial increase in food prices!
 - \$150 barrel for oil; \$7 bushel for corn
- What role did biofuels play in this increase?
 - They played a role
 - No definitive answer as to exact role
 - It all depends on assumptions!
 - Short-run effects
 - Long-run effects

Agri-Food-FFMCP Supply Chain



Food Inflation in Perspective

- Food inflation went from just under 3% per year to 4.5-6% per year.
- Average American consumer spends less than 10% of disposable income on food
 - Added inflation → an extra \$100-120 per year.
 - But came at the same time gas was \$4.00+
- For the poor, here and around the world, this increase was substantial.
 - 50% or more of disposable income is food.

What role did biofuels play?

- Several credible sources would put the ***maximum*** impact of biofuels at 1/3 of the food inflation.
- Effect may have been much less
 - One study estimates that corn price is 41¢ a bushel higher than if ethanol production had not doubled in 06/07.
 - Corn price from 9/06 to 3/08 up \$2.94/bu.

Other Causes: Price of Oil

- Oil is important to the entire agri-food chain
 - Fertilizers, chemicals, other inputs
 - Gasoline and diesel fuel costs affect the agri-food transportation bill
- Per barrel cost went from **\$70 to \$140+** in a 24 months.
 - Now around \$40!
- Clear interaction with biofuel production

Budget Savings Resulting From Ethanol By Region (Household of Four)

<i>Region</i>	<i>Ethanol Savings (dollars)</i>	<i>Higher Food Costs (Dollars)</i>	<i>Net Savings (Dollars)</i>
East Coast	\$349.50	\$188.00	\$161.50
Midwest	592.50	188.00	404.50
Gulf Coast	369.00	188.00	181.00
Rocky Mountain	256.50	188.00	68.50
West Coast	349.50	188.00	161.50

Other Causes:

Increased Global Food Demand

- Higher incomes in developing countries, especially China and India, have increased demand and helped support high prices
 - About 1/3 of world's population is either Chinese or Indian
 - Last 20 years, per capita caloric consumption
 - China up 26.2%
 - India up 17.3%
- Growth factors
 - Population growth
 - Income growth
 - Transformation of diet as income grows
 - Preferences increasingly like our own
 - ***Protein shortages***

Other Causes

- Declining U.S. dollar makes our exports less expensive, but their exports to us (e.g. oil) more expensive.
 - \$1.75 billion per day to import oil @ \$142/bl
 - \$0.5 billion @ \$40
- Supply Shortfalls
 - Australia has suffered two wheat failures in a row
 - Canada as also had bad years
- Government Policies in Other Countries
 - Argentina, export quotas
 - Thailand, Egypt, Ukraine & other exporters placed export controls to keep domestic prices low but increased global prices, especially rice.
- Irrational Speculation

Short-run Summary

- “Perfect Storm” of causes put food prices up.
 - Biofuels (but less than 1/3 of total effect)
 - Higher oil prices
 - Higher global food demand
 - Some weather related supply constrictions
 - Declining dollar
 - Speculation
- “Perfect Storm” of economic decline took the pressure off.

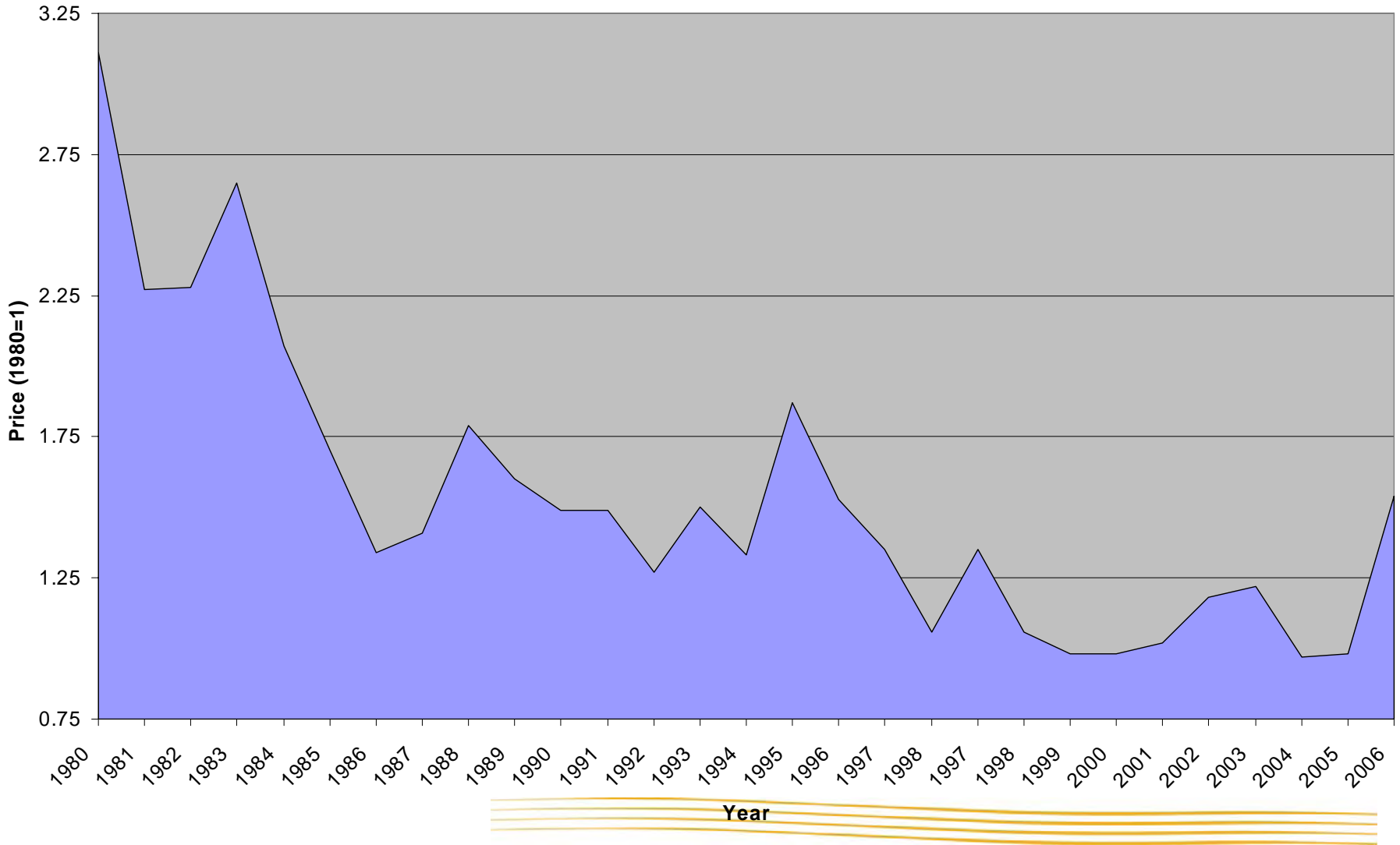
The Long-run?

- Food and energy demand will continue to grow as world population grows.
 - 1.1% annual growth in world population
 - Understates food demand effects given shift in diets as incomes rise
 - Potential for conservative makes energy less clear
- Global economy will take off again!
- Food and fuel will return as an issue.

Long-run Key #1

- Remember 1.1% population growth
- Can agricultural productivity continue to rise fast enough?
 - Productivity gains > population growth
 - For example, corn may attain 2.3% yield growth if projected seed modifications succeed.
 - Ag productivity growth may have fallen to 1% overall
 - Past: Long-run **declines** in commodity prices
 - Future: **Potential** to have both food and fuel

Real Corn Price 1980-2006

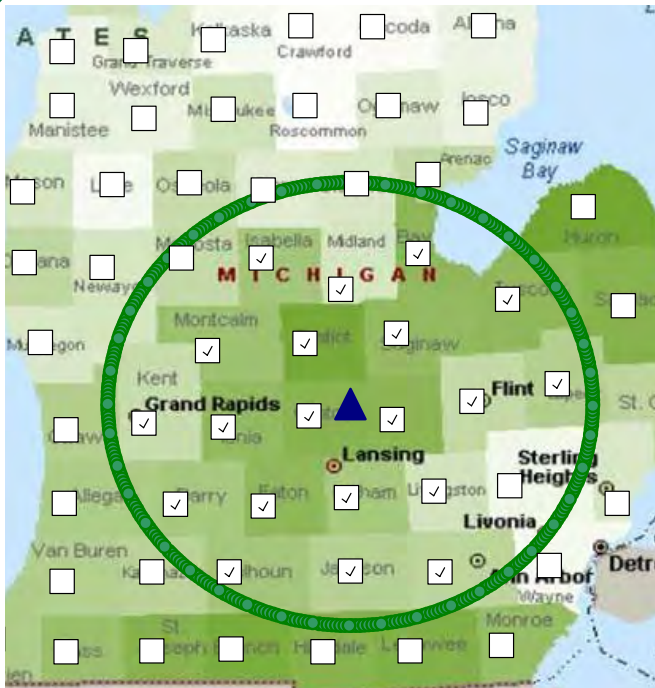


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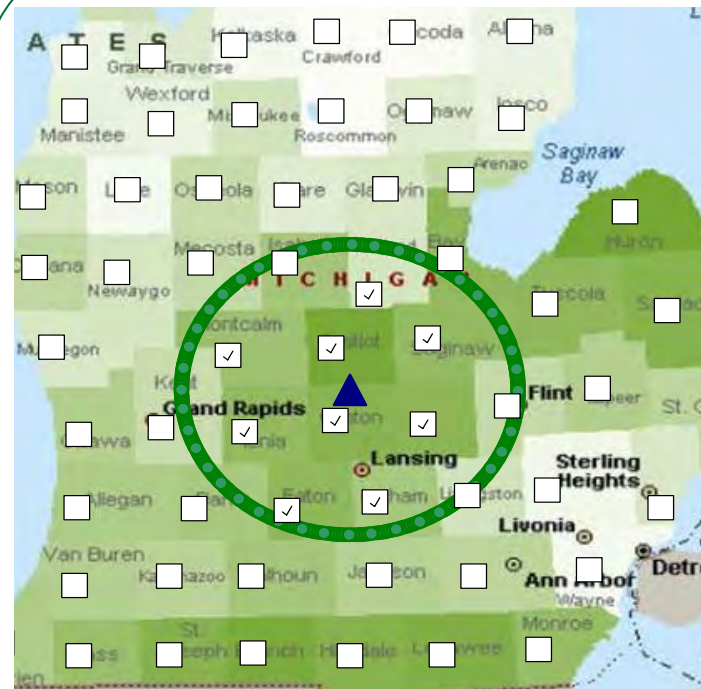
Long-run Key #2

- Food and fuel are also possible if in longer-run we use ***non-food*** feedstocks for biofuels.
- Cellulosic ethanol
 - Energy crops, e.g. switchgrass
 - May compete for food crop land
 - Agricultural residue, e.g. corn stover
 - Wood and wood byproducts

What about corn stover?



50% Collection rate
19 counties/69 mile radius



100% collection rate
9 counties/45 mile radius

Wood Products Biorefinery

- 100 MMgpy
- 8 county area
- 75% pulpwood
- Harvest: 11 mo./yr.
- Storage & transportation looks similar to current logging and pulping.
- Existing infrastructure converted & enhanced.

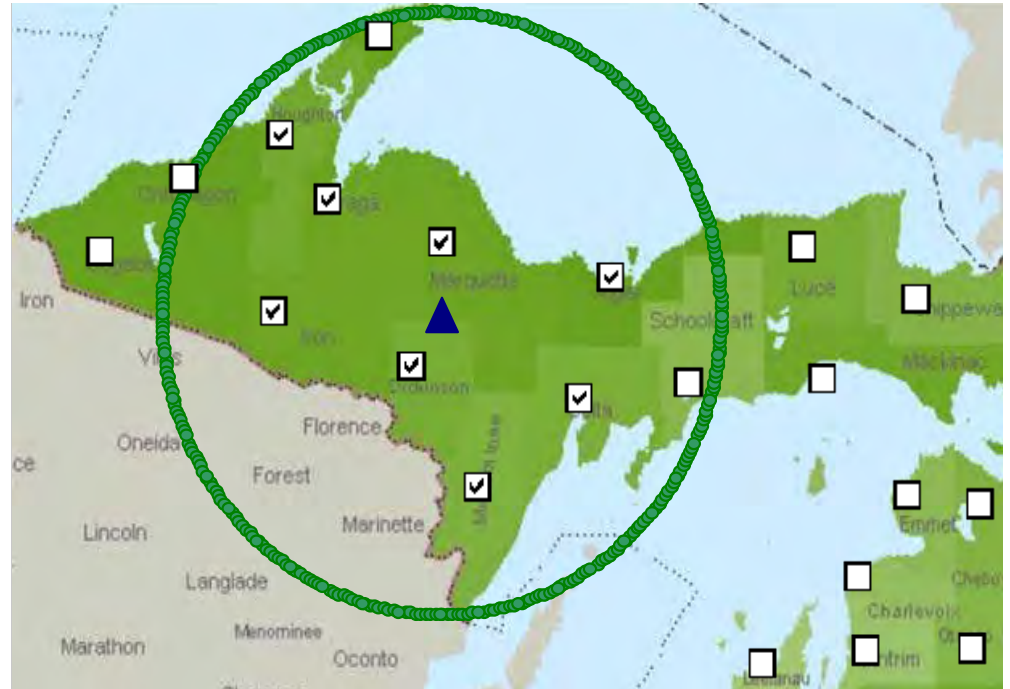
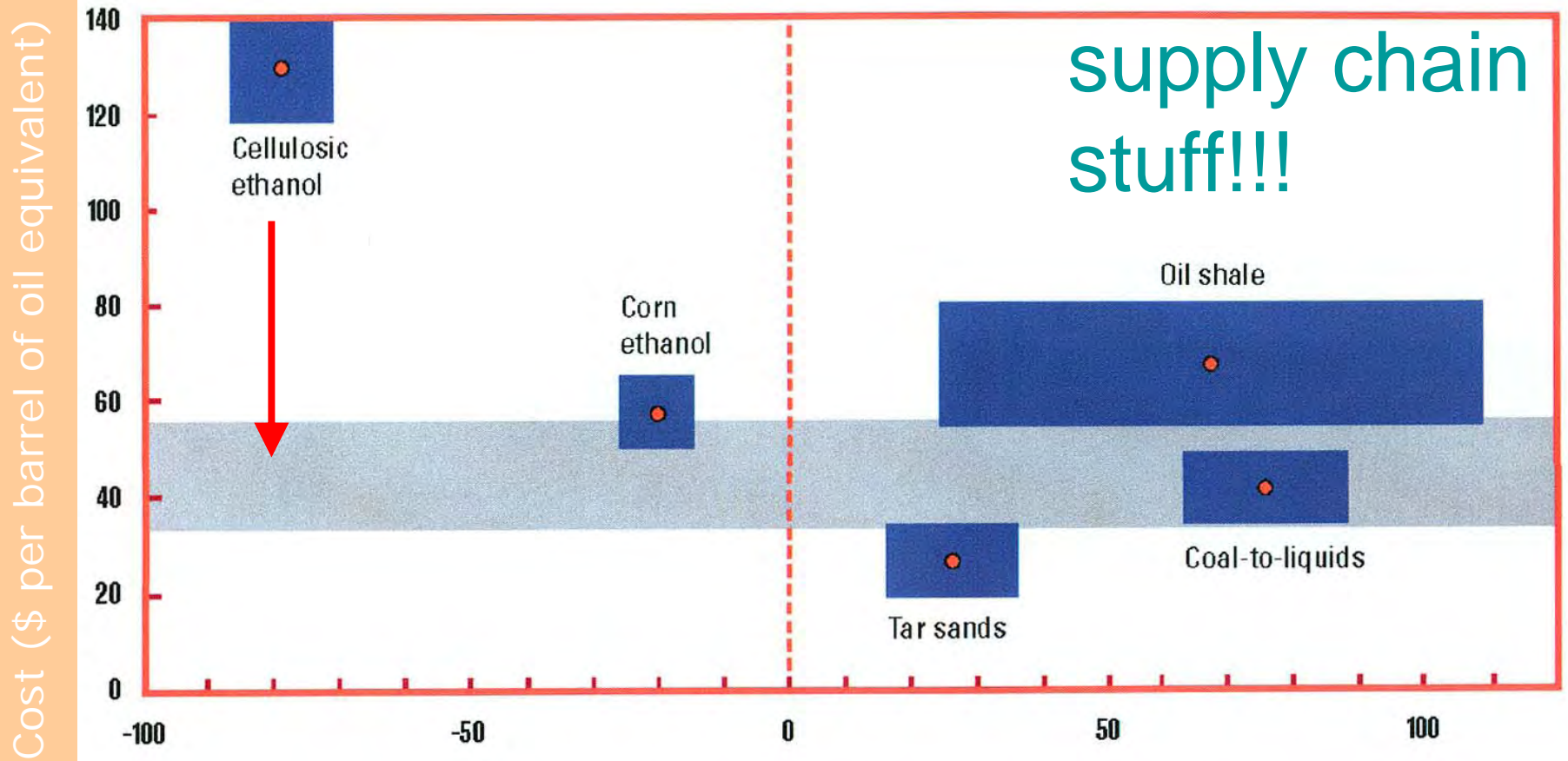


Figure . Catchment Area for Hypothetical Forest Products Biorefinery

The Challenge of Cellulosic Ethanol Economics

Plus all the supply chain stuff!!!



Percent of greenhouse gas emissions relative to conventional oil

Long-run Summary

- Food **and** fuel are possible but hinge on several critical issues:
 - Population growth and diet transformation?
 - Productivity growth in agriculture?
 - Cellulosic ethanol using non-food feedstocks?
 - How sustainable will the bioeconomy be?
 - Water use, carbon impacts, logistics, land use
 - We have a choice to design the future!

Agri-Food-FFMCP UNCERTAINTIES

- Who will hold power and how?
- Food safety/security assurance?
- Do consumers want low budget impact or diversity of attributes from food?
- World effective demand and openness?
- Relative demand arising from bio uses **vs.** relative supply of ag commodities **vs.** governmental incentives **vs.** sustainability of the whole system?
- Is food vs. fuel a short-term adjustment or long-term nightmare?
- Emergence and adoption of technology?

Agri-Food-FFMCP

Scenarios

- **Scenario 1: Sustainable Nirvana**
 - Technology, openness, and effective land use lead to a world sustainably fed and fueled.
- **Scenario 2: Clashing Worlds**
 - Food and fuel compete for basic inputs while consumers pick & choose in a world of uneven growth & openness while torn between high food and high energy prices.
- **Scenario 3: Dynamic Dual**
 - A dual system of large-scale & small-scale supply chains innovatively & dynamically resolve bottlenecks & sustainability issues as consumers are well served in the long-run while facing short-term disruptions.

Final Thoughts . . .

- Opportunities abound (long-turn)!
 - Commodity agriculture
 - Niche/value-added agriculture
 - Bioeconomy agriculture
- Risks are clear!
 - Surviving the short run?
 - Bidding for acres?
 - Sustainability?
 - Enough profits for all and for how long?